

**Language Line Services
One Lower Ragsdale Drive
Monterey, CA 92940-5747**

SALES: Rene Foley – 800-320-1791

Provides both Interpretation services, 24 hours a day, 7 days a week

and Document Translation services – in over 170 languages

Language Line has a special cadre of individuals who are trained specifically for medical interactions. The health care field represents the largest segment of their business.

Rates would vary depending upon the language needed and the time of the call, as follows:

Spanish	\$2.20/min Day*	\$2.50/min NW**
Chinese (Mandarin & Cantonese), French, Japanese, Korean, Russian, Vietnamese	\$2.40/min Day	\$3.10/min NW
Armenian, Cambodian, German, Haitian, Creole, Italian, Polish, Portuguese	\$2.50/min day	\$3.80/min NW
Farsi, Tagalog, Thai, Urdu and all other languages offered by Language Line	\$2.60/min Day	\$4.50/min NW

* Day 7am to 7pm Central time, Monday - Friday

**NW 7pm – 7am Central time, Monday – Friday, Weekends, Holidays: New Year’s Day, President’s Day, Memorial Day, Independence Day, Labor Day, Thanksgiving, Christmas.

Pricing for translation in Spanish runs \$9.50 per 25-word block, or \$15.00 per 25-word block in an “expedited” request. Language Line has four tiers of pricing for translation, with the not expensive running \$13.00 per 25-work block, or \$20 .00 per 25-word block for an “expedited” request.

Language Line Services was originally developed by AT&T, and was sold in 1999. It has been operating successfully ever since.

Language Services Associates

607 Easton Road, Bldg C
Willow Grove, PA 19090

Interpretation Sales: Rosemary Rutledge – 800-305-9673 ext. 100

Translation Sales: Sondra

Provides *both* Interpretation services, 24 hours a day, 7 days a week and Document Translation services – in 150 languages.

When asked about competency for medical/clinical encounters, staff responded that they do medical intake for a number of prison clients, and also for the INS.

Pricing for interpretation from LSA appears to be second only to CLI

- There is NO one-time set-up fee to establish an account
- There is NO monthly minimum required
- There is ONE FLAT RATE for phone interpretation - \$1.95 per minute – regardless of the language or the time of day.

LSA also offers on-site interpretation at a rate of \$75 per hour, with a 2-hour minimum. While there could possibly be travel costs involved as well, they would work to recruit interpreters in your area.

Pricing for translation starts at 26 cents per word – LSA does the work count after the translation in the “new” language. The 26-cent rate works for Spanish, French, Italian and German. As the languages get more difficult, and/or the text includes a heavy medical or technical component, the cost could go up. At this point, their highest charge is 28 cents per word. Compared to previously explored vendors for a 25-work block:

		LSA	CLI	LL
Low-end	rate	\$6.50	\$5.00	\$ 9.50
High-end	rate	\$7.00	\$7.50	\$13.00

Language Services Associates has been in business since 1991. They say they do a great deal of work for governmental organizations, including the CIA, FBI, INS, and CDC. They have about 35 employees in their Pennsylvania office (including several “in house” translators, and have another office in Florida, plus their contract employees who do interpretation and translation.

**Propio Language Services
Interpreting and Document Translation**

7133 W. 80th St. Suite 203
Overland Park, Kansas 66204

SALES: Jim Exby 913 381 3143

Propio Language Services provides instant telephone access to interpreters for over 200 languages.

- No appointments are necessary – just call when you are ready.
- Average connect time of about 30 seconds.
- Available 24 hours a day.
- Instant access to 1,000 interpreters.
- Pay for only the minutes used. No start up fees, and no monthly minimums.
- No recurring charges.
- Save up to 30% on interpreting.

Rates are as follows for telephone interpreting:

- Spanish \$ 1.39 per minute
- Other Languages \$ 1.62 per minute

Rates are as follows for translation

- Spanish .11 per word with a \$25.00 Min.
- Other Languages .20 per word with a \$75.00 Min.

Further Interpreter Resources

Elahi Enterprises, Inc.

dba Akorbi

4100 Spring Valley, Suite 203
Dallas, TX 75244
FEIN: 74-3081792
Toll-Free Telephone: 877-425-6724
Local Telephone: 214-256-9222
Fax: 214-256-9301
Contact Person: Azam Mirza
Email: amirza@akorbi.com

MasterWord Services, Inc.

303 Stafford, Suite 204
Houston, TX 77079
FEIN: 76-0393601
Toll-Free Telephone: 866-716-4999
Local Telephone: 281-589-0810
Fax: 281-589-1104
Contact Person: Leticia Sifuentes
Email: masterword@masterword.com

Avalon Language Services, Inc.

15400 Knoll Trail, Suite 595, 5th Floor
Dallas, TX 75248
FEIN: 22-3870489
Toll-Free Telephone: 800-401-9639
Local Telephone: 972-404-1213
Fax: 972-661-1646
Contact Person: Leonard L. Schoelkopf
Email: newjob@avalontranslation.com

Richard Schneider Enterprises, Inc.

27875 Berwick Drive, #A
Carmel, CA 93923-8518
FEIN: 95-4358749
Toll-Free Telephone: 800-500-5808
Local Telephone: 831-622-0554
Fax: 831-622-0524
Contact Person: Richard Schneider
Email: service@idioms.com

Carmazzi Global Solutions TheBigWord Inc.

8926 Beckington Drive
Elk Grove, CA 95624
FEIN: 68-0557648
Toll-Free Telephone: 888-452-6543
Local Telephone: 916-714-7848
Fax: 866-648-3431
Contact Person: Angela Carmazzi
Email: sales@carmazzi.com
Chelsea.Woodring@thebigword.com

48 Wall Street, 11th Floor
New York City, New York 10005
FEIN: 20-1491811
Toll-Free Telephone: 888-918-4557
Local Telephone: 212-918-4912
Fax: 212-918-4801
Contact Person: Chelsea Woodring
Email:

Propio Language Services, LLC

7133 W. 80th Street, Suite 203
Overland Park, KS 66216
FEIN: 48-1252065
Toll-Free Telephone: 888-528-6692
Local Telephone: 913-381-3143
Fax: 866-231-8176
Contact Person: Douglas Judd
Email: Doug@Propio-LS.com