



Lab Card *Select*

Lab Savings Program for State
Employees on Plan C

Plan Year 2014

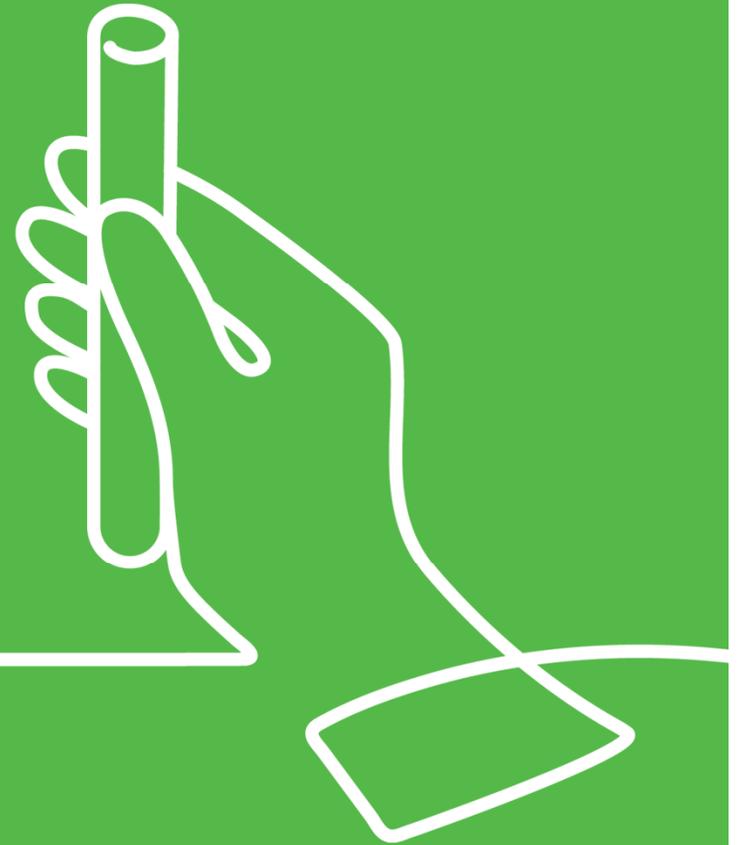
Quest Diagnostics: A World Leader



- World's leading provider of diagnostics testing, information, and services.
- Over 147 million annual encounters (nearly 530,000 daily encounters) serving half of all physicians and hospitals in the US.
- The industry leader in:
 - Cancer diagnostics
 - Gene-based and esoteric testing
 - Laboratory and drugs of abuse testing
 - Over 900 MDs and PhDs on staff
- Access and Connectivity
 - More than 2,800 owned and contracted draw sites nationwide – 68 located in Kansas
 - 3,300+ courier vehicles (70,000 stops/day - 330,000 miles driven each day)
 - 24 Quest aircraft servicing 61 cities by Quest Air
 - More than 200,000 users of Care360 family of products (75% electronic orders and over 90% of results transmitted online via Care360)
-  **MyQuest App** - Secure Patient Portal and Mobile App



What is Lab Card *Select*?



Lab Card *Select*?

- Benefit offered directly to Plan C members to help control healthcare costs.
- Automatic enrollment as a value-added benefit to your existing health plan.
- Through Quest Diagnostics, the nation's largest lab provider, Plan C members have access to the broadest test menu and highest quality lab services in the industry.
- Lab Card *Select* allows eligible members to save significantly on routine outpatient lab services when Quest Diagnostics is chosen.
- Lab Card *Select* card packets being sent to members' homes in April.



Lab Card *Select* is a revolutionary savings program that can save patients and insurance plans 30% - 50% on outpatient laboratory claims.

Features of Lab Card *Select*

1. **Incentive** – Provides deep discounts on routine, covered outpatient lab testing when Quest Diagnostics is chosen.
2. **Pricing Transparency** – Option to receive pricing information prior to services. Contact Lab Card Select client services at (800)750-1253 to speak with a representative prior to having lab services completed to receive information on pricing for tests needed.
3. **Member Driven** – Voluntary/optional benefit; must request at time of service.
4. **Any Physician can Participate** – No physician networks.
5. **Access** – 2,800+ collection centers nationwide and 68 locations in Kansas, largest national and statewide networks available.
6. **MyQuest App** – Secure patient portal to allow patient easier 24/7 access to results and health information.

Using Lab Card *Select* is Easy

How it works...

Member Asks to use Quest Diagnostics at the time of service.

- Member shows their Lab Card *Select* and/or insurance card with Lab Card *Select* logo
- Member must verbally request to use Quest Diagnostics at the time of their draw
- Routine outpatient lab testing covered under medical plan is eligible for Lab Card *Select* discounts

Physician office or collection site collects specimen and sends to Quest Diagnostics.

- Physician office can call Lab Card *Select* client services to schedule pick up
- If physician does not draw in house, patient has the option to locate collection site for draw
- Patient must bring doctor's orders to site and verbally ask for Lab Card *Select* program

Testing is completed by Quest Diagnostics and transmitted to physician.

- Testing is usually completed within 24-48 hours depending upon the services ordered.
- Claim is submitted to member's insurance for adjudication of discounted rates and charges applied to deductible.
- Member is billed the discount amount.
- If Deductible is satisfied, plan pays fees at 100%.



health Lab Card *Select*

MyQuest App - goo.gl/czLTK1

- The U.S. Department of Health and Human Services (HHS) recently announced that beginning April 7 all patients will be able to get their test results directly.
- Accessing your health information has never been easier. MyQuest delivers critical information directly to your computer, tablet and smart phone giving you the tools you need to view, access and securely share your health information wherever you go.
 - Schedule Quest Diagnostics Appointments
 - Receive and Understand Your Lab Results
 - Track Your Medical Information
 - Medication Tracking and Reminders
 - Track Your Healthcare Provider Information
 - ICE: In Case of Emergency
 - Share Your Health Information (Physician, Family, Emergency Contacts)
 - Monitor Your Weight and Body Mass Wirelessly

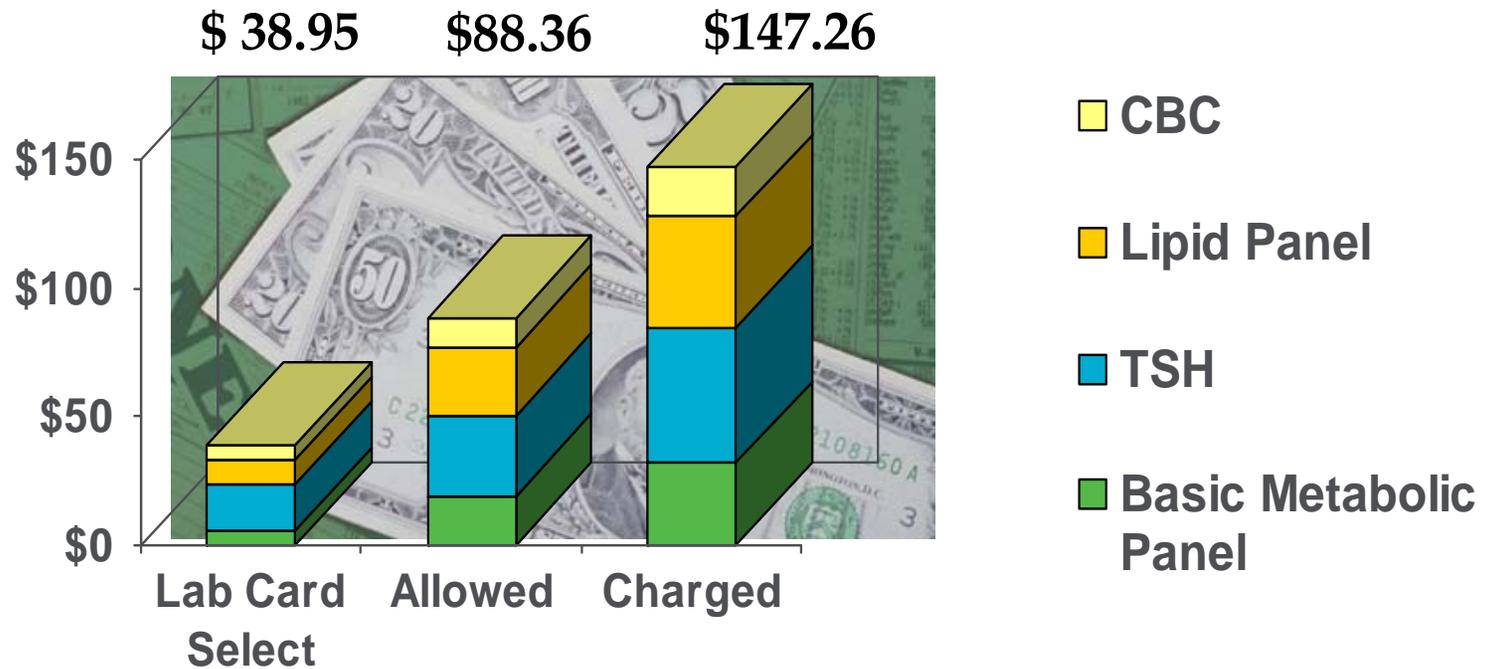


What about Savings?



Savings on a Typical Lab Claim

*(Fees are for comparison purposes only, and may not reflect actual client fee schedule.)



Example of Savings on a Lab Card *Select* Claim

*(Fees are for comparison purposes only, and may not reflect actual client fee schedule.)

Before deductible is met.

Current Lab Arrangement

\$88.36 Allowed (U&C)

\$0.00 Plan Pays

\$88.36 Member Pays
Balance

Lab Card Select

\$38.95 Allowed

\$0.00 Plan Pays

\$38.95 Member Pays
Balance

Member saves \$49.41 on standard lab claim with Lab Card *Select*.

Example of Savings on a Lab Card *Select* Claim

*(Fees are for comparison purposes only, and may not reflect actual client fee schedule.)

After deductible is reached, plan pays at 100%.

Current Lab Arrangement

\$88.36 Total Bill
x 100%

\$88.36 Plan Pays

\$0.00 Member Pays
Balance

Plan saves.....\$88.36

Lab Card Select

\$38.95 Allowed
x 100%

\$38.95 Plan Pays

\$0.00 Member Pays
Balance

Plan saves.....\$49.41

Lab Card *Select* Website

- www.LabCardSelect.com
- Website Features Include:
 - Locate convenient collection site (City/State or Zip)
 - Information about program and how to use Lab Card Select
 - Ability to check eligibility, order new card packet, and print a temp card
 - Option to provide physician info for education
 - Option to contact Quest to provide feedback or ask questions
 - Link to MyQuest App info

Lab Card *Select*

Thank you!

