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Robert Moser, MD, Secretary
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MEMORANDUM

TO: Health Care Commission
J. Scott Day
Steve Dechant
Mark McGivern
Sandy Praeger

FROM: Mike Michael

DATE: June 7, 2013

SUBJECT: **Contract for Wellness Services**

Request for Proposal (RFP) EVT0002036 to provide administration for the wellness program was released on January 25, 2013, and closed March 20, 2013. Services being requested included administration of the health assessment and biometric screenings, disease management services, wellness activities and a weight management program.

The State Employee Health Plan staff held negotiation meetings with four (4) vendors. Following the meetings, the vendors were asked to provide additional information to clarify their bids, wellness services provided and their best and final pricing.

In addition to price, core wellness services offered, member's web experience, and flexibility of the vendor's web portal were all considered. While a number of the vendors offer a more robust, engaging and flexible web experience, these vendors were more expensive when reviewing the entire bid to provide wellness services. We also were not completely satisfied with the weight management services bid and may recommend a separate RFP in the future to obtain a vendor that can provide these services.

Recommendation:

Staff recommends that a three (3) year contract be awarded to Alere for wellness services.